

Todd Drummond Consulting LLC.

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Cost Savings and Net Profit Gains that Usually take Months or Years, Can be Accomplished in Weeks or Months with TDC



- ✓ TDC is Lean Six Sigma Certified
- ✓ Industrial Engineering Trained

#1



The number one expert for reducing cost and improving productivity in all departments of the wood truss and wall panel manufacturing using proven and practical lean manufacturing practices combined with industrial engineering.

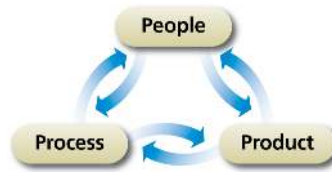


100+ Different Companies for Paid Consultations - 15+ Years of Refined and Structured Service - 30+ Years in the Industry.

✓ Consulting Services Tailored per Client Needs

Short and Long Term Full-Service Assistance

- ◇ Existing Operations All Department and Areas
 - ◆ Proven and Practical Lean Manufacturing and Industrial Engineering Methods
 - ◆ Simplified and Tailored for Your Company with Actual Suggestions
- ◇ P/L Improvement and Turnaround
- ◇ New Startup Assistance and Prospectus Services



TDC does *not* receive any equipment or plate vendor royalties. If your company is planning on any equipment investment, let TDC recommend your company the best and unbiased solution.

✓ Labor Time Standards for Accurate Truss Labor Estimations

- ◇ 120+ Different time elements to input into any truss program such as the MiTek MBA™, MiTek MVP™, Alpine™ or other programs.

✓ Multi-Page Review with Performance Spreadsheet for Linear Saws

- ✓ AppWright Software - Fantastic Web-Based Workflow, Scheduling, and Communication Software Widely Used by Wood Component Manufacturers, Lumberyards and Home Builders.

[https://todd-drummond.com/wp-content/uploads/2018/03/](https://todd-drummond.com/wp-content/uploads/2018/03/AppWright_Platform.pdf)

[AppWright Platform.pdf](#)

- ✓ Financial Service Referral Agent to an Expert Merger and Acquisition Financial Firm with Plenty of Experience that is Specialized for this Industry.

AppWright

All Data is Linked to Individual Projects Via Any Browser on Any Device

Quotes & Work Orders

Project

API Integration - Accounting, CAD/BIM and Other Apps.



Todd, You have a high opinion of the value of your services, and you are not bashful about charging. We have been building trusses since 1962. We believe our people are better than average; our equipment is as good as the best, our yard layout is adequate for our business and over all we questioned whether or not, considering what you charge, it would be worth it.

Not wanting to be too myopic we decided to spend some money and listen to you. I will make this note short. *It was the best investment I ever made for our truss shop. I no longer think you are expensive. You covered so much that we will be forever appreciative.*

Harold LaValley - Founder and Owner. - Newport, NH Corporate Office



Much More Full Testimonials from Owners and General Managers: <http://todd-drummond.com/testimonials/>

"...I recommend Todd's consultation to any truss manufacturer, even during this difficult market. The expense of the consult was money well spent in improving our profitability."

Joe Tepe, Division Manager, Co-Owner - Loveland, Ohio



"...Whether you're a successful business looking for more, a struggling business that needs some guidance, or a business somewhere in between, I highly recommend Todd Drummond Consulting to help you along the way."

Dan West, Owner & Managing Member—Idaho Falls, ID

"... Most weeks Todd's information and comments still populate most of our meetings. His consultation has allowed an increase to profits and is highly worth the investment."

Tom Manning, General Manager—Nampa, Idaho

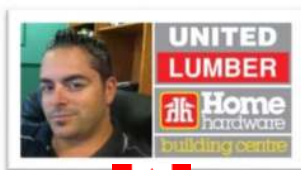


"...We feel that our relationship with Todd has had a positive influence on our company. I would strongly encourage others to make what we have found to be a wise investment."

Dan and Terry Tontarski, Owners—Watertown, N.Y

"...We are very impressed with Todd's approach and we are pleasantly surprised that he created optimists out of a group that initially held such strong reservations regarding change of any kind."

Ryan Lodermeier, President/ Owner—Kamloops, BC Canada



"...Without a doubt, we made the right decision to hire Todd Drummond, and once fully implemented, we have no doubt that United Truss will reach heights we had never thought possible under our old regime. Our entire staff, encompassing our production and design staff as well, were both impressed and thankful for the ideas and instructions that Todd brought to the table."

Ed DeBiasio - President Innisfil, ON Canada



2017 ProSales 100 Conference
Guest Speakers Todd Drummond and
Randy Aardema of US LBM